

Job Offer

“Business & Finance Manager” for the commercial biotechnology project “ContiVir”.

The Project

ContiVir is a government-funded research project at the Max Planck Institute (MPI) for Dynamics of Complex Technical Systems in Magdeburg, Germany, with the final objective of establishing a company that will be a Contract Manufacturing Organization (CMO) for the production of viral vectors for use in gene therapies.

ContiVir uses technologies developed at the MPI capable of producing viral vectors with at least ten-fold more efficiency compared to commercially available production systems.

Job overview

The candidate will join an international team of engineers and technicians with expertise in virology, biotechnology, and process engineering.

The Business & Finance Manager will develop the business, marketing, and financial sections of this 24-month “EXIST Transfer of Research” project so that a company can be successfully established and commercial operations started. Based on the performance shown during this time, **The Business & Finance Manager will have the opportunity to become a co-founder of the company** and share equal rights and responsibilities with the other co-founders.

An enthusiastic and proactive participation towards a continuous development of the team is expected. Positive attitude towards research and development is expected.

The Business & Finance Manager will work full time with the co-founders team and join weekly meetings to plan and report past and future activities. Written reports to the Project Leader will be occasionally necessary.

Responsibilities and duties

The Business & Finance Manager will have the following responsibilities and duties:

- Develop a business and financial plan for the future company.
- Perform market research and design a marketing strategy.
- Validate product-market fit.
- Contact investors and secure funding for the business. Experience in valuating companies and/or negotiating contracts is a plus.
- Represent ContiVir in meetings, social activities, conferences, fairs, and other public and private activities.

Qualifications

- Entrepreneurial mindset.
- Fluent in English language. German language is a plus.
- Master’s degree in finance and/or business administration.
- Professional experience in finance and/or business administration is needed.
- Knowledge in Biology or Biotechnology is a plus.
- Existing network in Biology or Biotechnology is a plus.

Timeframe

The project will last for 2 years, from 01.August.2019 to 31.July.2021. The position will be a full time job at the MPI Magdeburg.

The Business & Finance Manager will have the opportunity to become a co-founder of the company and share equal rights and responsibilities with the other co-founders.

Salary

Based on academic qualifications according to TVöD scale.

Application

Send us your CV, letter of motivation, and recommendations to: info@contivir.com

Contact information

Felipe Tapia (Project Leader)

tapia@mpi-magdeburg.mpg.de

Tel: +49 391 6110 207

Pavel Marichal-Gallardo

marichal-gallardo@mpi-magdeburg.mpg.de

Tel: +49 391 6754 679

info@contivir.com

www.contivir.com